

REPORT FROM

OFFICE OF THE CITY ADMINISTRATIVE OFFICER

Date: October 3, 2022

CAO File No. 0150-12179-0000

Council File No.

Council District: 11

To: The Mayor

From: Matthew W. Szabo, City Administrative Officer



Reference: Communication from Los Angeles World Airports dated August 18, 2022; referred by the Mayor for a report on August 18, 2022

Subject: **PROPOSED CONTRACT TO GLOBAL ACCESS SUPPLY, INC. FOR MAINTENANCE AND SUPPORT SERVICES OF THE AIRFIELD LIGHTING CONTROL MONITORING SYSTEM AT LOS ANGELES INTERNATIONAL AIRPORT**

RECOMMENDATION

That the Mayor:

1. Approve the award of a three-year contract to Global Access Supply, Inc., in an amount not-to-exceed \$411,000, to provide maintenance and support services for Los Angeles World Airports' Airfield Lighting Control Monitoring System at Los Angeles International Airport, subject to City Attorney approval as to form and compliance with the City's Standard provisions, including: Living Wage Ordinance, Affirmative Action Program, Business Tax Registration Certification, Child Support Obligations Ordinance, First Source Hiring Program, Bidder Contributions CEC Form 55, and MLO Bidder Contributions CEC Form 50;
2. Authorize the Chief Executive Officer to execute the proposed Agreement, upon approval by the Los Angeles City Council, and prior to the execution of the proposed contract, Global Access Supply, Inc. must:
 - a. Have approved insurance documents, in the terms and amounts required, on file with the Los Angeles World Airports; and
 - b. Be determined by Public Works, Office of Contract Compliance, to be in full compliance with the provisions of the Equal Benefits Ordinance; and
3. Return the request to the Los Angeles World Airports for further processing, including Council Consideration.

SUMMARY

The ALCMS is a comprehensive, integrated solution that provides state-of-the-art programmable intelligence for the control and management of the airfield lighting circuits at Los Angeles International Airport (LAX). The network provides real-time, uninterrupted monitoring functions of critical navigational lights, which allows LAX's Air Traffic Control to effectively manage and operate the various airfield lighting systems from the airport tower, including runways, approaches, taxiways, stop bars, and aprons. ALCMS simplifies control and monitoring of the lighting aids and enhances airport safety by guiding airline pilots during takeoff, landing, and taxiing. LAX's airfield lighting system contains approximately 5,000 critical navigational lights that are manufactured to meet the Federal Aviation Administration (FAA) Airport Lighting Control and Monitoring regulations.

In May 2019, LAWA implemented an alternative to a contract by executing Outline Agreement No. 4600006340 (Agreement) with Global to maintain LAX's ALCMS for an amount not-to-exceed \$300,000. The term of the Agreement expired on May 22, 2022 and LAWA has been exercising one-time purchase orders for as-needed maintenance support. In order to adhere to FAA regulations and prevent hazardous aircraft movement on and around the Airfield Operations Area (AOA), LAWA must implement a new contract to ensure the ALCMS is continuously performing at full scale.

LAX's ALCMS is a proprietary system that was built and installed by Eaton Crouse-Hinds Airport Lighting Products (Eaton Crouse-Hinds) and LAWA has been utilizing the network to manage and regulate the AOA since 2000. The manufacturer subsequently entered into a binding agreement with Global, an electrical distributor of airfield lighting products, as its sole Master Stocking Distributor. The agreement between Eaton Crouse-Hinds has been in effect for the past 15 years, successfully supporting airport facilities such as Sacramento International Airport, Kennedy International Airport, Newark International Airport, and San Francisco International Airport.

Preventative maintenance and technical support to the system's hardware and software are vital to the operation of the ALCMS. These essential services ensure that the ALCMS is performing at an optimal level to minimize service interruptions and system breakdown. No performance issues have developed with LAWA's ALCMS as Global has sufficiently carried out its preventative maintenance requirements and quickly resolved necessary as-needed repairs. Adequate technical support of the system includes: 1) unlimited technical phone support during normal business hours; 2) remote access to the ALCMS to troubleshoot technical issues with LAWA staff; 3) three on-site visits per year to handle preventative maintenance; and 4) a one-year warranty to the system's hardware and software.

Subject to Los Angeles City Charter Section 371(e)(7) "Competitive Bidding; Competitive Sealed Proposals," and Los Angeles Administrative Code Section 10.15(a)(7) "Competitive Bids," LAWA did not solicit proposals for the airfield lighting system as Global has the exclusive right to perform the scope of work required to maintain the LAX ALCMS. Additionally, Eaton Crouse-Hinds has not licensed its intellectual property related to the ALCMS to any third party.

The contract authority associated with the initial Agreement has been completely exhausted. Approval of the proposed three-year contract with Global Access Supply, Inc. for \$411,000, for the continuation of maintenance and support of the Airfield Lighting Control Monitoring System at Los Angeles International Airport will secure contractual services to minimize hazardous aircraft movement on runways and taxiways, enhance airport safety, and fulfill the Federal Aviation Administration regulations.

The BOAC approved the proposed three-year Contract with Global Access Supply, Inc. at its meeting on August 18, 2022. Actions taken on this item by the BOAC will become final pursuant to the provisions of the Los Angeles City Charter Section 373.

FISCAL IMPACT STATEMENT

Approval of the proposed three-year contract with Global Access Supply, Inc., to maintain and support the Airfield Lighting Control Monitoring System at Los Angeles International Airport, for a cost not-to-exceed \$411,000 will have no impact on the City's General Fund. Funds for this contract are available in the Fiscal Year 2022-23 Los Angeles World Airports Operating Budget in LAX Cost Center 1150073 - Facility Technical Services (FTS) Building Field Electric Shop, Commitment Item 520 - Contractual Services. Funding for subsequent years will be requested as part of LAWA's annual budget process. Costs will be recovered through landing fees, terminal rates and charges, and non-aeronautical revenues. The actions of the proposed contract comply with the Los Angeles World Airports' adopted Financial Policies.



August 18, 2022

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City of Los Angeles

Eric Garcetti
Mayor

Board of Airport
Commissioners

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Vice President

Sean O. Burton
Gabriel L. Eshaghian
Nicholas P. Roxborough
Belinda M. Vega
Karim Webb

Justin Erbacci
Chief Executive Officer

The Honorable Eric Garcetti
Mayor, City of Los Angeles
City Hall – Room 303
Los Angeles, CA 90012

ATTN: Heleen Ramirez
Legislative Coordinator

RE: Three-year contract to Global Access Supply, Inc.

In accordance with Executive Directive No. 4, we are transmitting a copy of the specified board report for the request to approve the award of a three-year contract to Global Access Supply, Inc. for the maintenance of the Airfield Lighting Control Monitoring System, in an amount not to exceed \$411,000, at Los Angeles International Airport.

City Council approval is required pursuant to Section 373 of the Los Angeles City Charter.

Sincerely,

A handwritten signature in black ink, appearing to read "Justin Erbacci".

Justin Erbacci
Chief Executive Officer

JPE:MSA:MTR:GYS
Attachments





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Report to the BOARD OF AIRPORT COMMISSIONERS

Approver: *RICHARD CONNOLLY*
Richard J. Connolly, Deputy Executive Director
Facilities Management Division

Reviewer: *D. Dazé*
D Dazé (Aug 11, 2022 16:36 PDT)
Tim Dazé, City Attorney *KTR*

J. Erbacci
Justin Erbacci (Aug 11, 2022 17:17 PDT)
Justin Erbacci, Chief Executive Officer

Meeting Date
8/18/2022

Needs Council Approval: Y

Reviewed for/by	Date	Approval Status	By
Finance	8/5/2022	<input checked="" type="checkbox"/> Y <input type="checkbox"/> NA	JS
CEQA	7/29/2022	<input checked="" type="checkbox"/> Y	VW
Procurement	8/4/2022	<input checked="" type="checkbox"/> Y <input type="checkbox"/> Cond	QM
Guest Experience	8/4/2022	<input checked="" type="checkbox"/> Y	TB
Strategic Planning	8/11/2022	<input checked="" type="checkbox"/> Y	BNZ

SUBJECT

Staff requests the Board of Airport Commissioners approve the award of a three-year contract to Global Access Supply, Inc. for the maintenance of the Airfield Lighting Control Monitoring System, in an amount not to exceed \$411,000, at Los Angeles International Airport.

RECOMMENDATIONS

Management RECOMMENDS that the Board of Airport Commissioners:

- ADOPT the Staff Report.
- DETERMINE that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines.
- FIND that this action is exempt from the competitive bidding requirements as per Administrative Code §10.15(a)(10) in that, under the circumstances, competitive bidding would be undesirable because only one company is authorized by the manufacturer of the Airfield Lighting Control Monitoring System to contract and deliver these services for the system installed at Los Angeles International Airport.
- APPROVE the award of a three-year contract to Global Access Supply, Inc. for maintenance of the Airfield Lighting Control Monitoring System, for an amount not to exceed \$411,000, at Los Angeles International Airport.
- AUTHORIZE the Chief Executive Officer, or designee, to execute the contract upon approval as to form by the City Attorney and approval by the Los Angeles City Council.

DISCUSSION

1. Purpose

The proposed action will establish a new three-year contract for the maintenance of the Airfield Lighting Control Monitoring System (ALCMS) installed at Los Angeles International Airport (LAX), which is used to manage and regulate critical navigational lights that help control aircraft movement on the Airfield Operations Area (AOA).

2. Prior Related Actions/History of Board Actions

- **May 23, 2019 – Outline Agreement No. 4600006340**
Staff established Outline Agreement No. 4600006340 as a three-year contract with Global Access Supply, Inc. (Global) for maintenance of the Airfield Lighting Control Monitoring System for Los Angeles World Airports for an amount not to exceed \$300,000. The contract expired on May 22, 2022.

3. Background

The ALCMS installed at LAX allows Air Traffic Control to control effectively the various airfield lighting systems, including runways, approaches, taxiways, stop bars, aprons, etc. The lights can be switched off and on individually or in groups. The intensity can be controlled for specific lights according to preconfigured intervals.

In addition, the ALCMS allows Facilities Management Division to know the condition of the lights and if they are functioning properly.

The ALCMS is proprietary and must be maintained by the manufacturer or an authorized service provider to preserve the manufacturer's warranty. The LAX ALCMS manufacturer, Eaton Crouse-Hinds Airport Lighting Products, provided Los Angeles World Airports (LAWA) with documentation designating Global as the sole Master Stocking Distributor of services and products necessary to maintain the LAX ALCMS. Global has been instrumental in minimizing service interruptions by providing preventive maintenance of the hardware and software systems or repairs, as needed.

4. Current Action/Rationale

Los Angeles World Airports' prior contract for these services expired earlier this year, making it imperative to establish a new contract to remain in compliance with the Federal Aviation Administration Regulations requiring the ALCMS installed at LAX be operational at all times. Facilities Management Division staff has been issuing one-time purchase orders for as-needed maintenance.

It is crucial that LAX staff have adequate technical support for the ALCMS system. Proper support includes the maintenance of system hardware and software to ensure that there is no or very limited-service interruption.

The new agreement will include:

- Unlimited technical phone support provided during normal hours

- Remote access to the ALCMS system to troubleshoot any issues with LAWA staff
- Three on-site visits per year to handle preventive maintenance

5. Selection Process

Global is the sole company able to support the LAX ALCMS, and Eaton Crouse-Hinds has not authorized any other firm to repair or service this system; neither has Eaton Crouse-Hinds licensed their intellectual property related to this system to any third party. The not-to-exceed cost, along with the allowance for escalation, was negotiated with Global and validated through comparisons with other Global installations.

The same partnership between Global and Eaton Crouse-Hinds Lighting Products has been in effect for several years at other major United States airports, including Sacramento International Airport, Kennedy International Airport in New York City, Newark International Airport, and San Francisco International Airport.

6. Fiscal Impact

Fees from terminal rates and charges will cover the costs related to this contract.

The most recent Global contract with a not-to-exceed amount of \$300,000, expired May 22, 2022, and was fully exhausted.

7. Alternatives Considered

- **Take No Action**
System breakdown will ensue if no action is taken. Unscheduled closures of runways and taxiways, including the hazardous movement of aircraft on the AOA, will precipitate risky and dangerous conditions.
- **Issue a Request for Bids**
Staff considered proceeding with LAWA's Request for Bids (RFB) process. Since Global is the only vendor authorized by the manufacturer to service and maintain the system currently installed at LAX, issuing an RFB is not feasible. If the RFB includes a requirement only permitting authorized service providers to submit a bid, then only one firm will be eligible. If the RFB allows for non-authorized service providers to respond, the existing warranties will be voided.

APPROPRIATIONS

Funds for this contract are included in the Fiscal Year 2022-23 Los Angeles World Airports Operating Budget in LAX Cost Center 1150073 – Facility Technical Services (FTS) Building Field Electric Shop, Commitment Item 520 – Contractual Services. Funding for subsequent years will be requested as part of the annual budget process.

STANDARD PROVISIONS

1. This item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines.

2. The proposed document(s) is/are subject to approval as to form by the City Attorney.
3. Actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373.
4. Global Access Supply will comply with the provisions of the Living Wage Ordinances.
5. This action is not subject to the provisions of the Small Business Enterprise, Local Business Enterprise/Small Local Business Enterprise, and Disabled Veterans Business Enterprise Programs.
6. Global Access Supply will comply with the provisions of the Affirmative Action Program.
7. Global Access Supply has been assigned Business Tax Registration Certificate number 0002199131-0001-0.
8. Global Access Supply will comply with the provisions of the Child Support Obligations Ordinance.
9. Global Access Supply has approved insurance documents, in the terms and amounts required, on file with Los Angeles World Airports.
10. This action is not subject to the provisions of Charter Section 1022 (Use of Independent Contractors).
11. This action is not subject to the provisions of the Contractor Responsibility Program.
12. Global Access Supply has been determined by Public Works, Office of Contract Compliance to be in full compliance with the provisions of the Equal Benefits Ordinance prior to execution of contract.
13. Global Access Supply will comply with the provisions of the First Source Hiring Program.
14. Global Access Supply has submitted the Bidder Contributions CEC Form 55 and will comply with its provisions.
15. Global Access Supply has submitted the Municipal Lobbying Ordinance CEC Form 50 and will comply with its provisions.
16. This action is not subject to the provisions of the Iran Contracting Ordinance.

September 1, 2022

The Honorable City Council
of the City of Los Angeles
City Hall, Room 395
Los Angeles, CA 90012

Subject: Contract with Global Access Supply, Inc.

Pursuant to Section 373 of the City Charter, enclosed for your approval is the Contract with Global Access Supply, Inc. that was approved by the Board of Airport Commissioners at its August 18, 2022 meeting. There is no impact to the General Fund.

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Chief Executive Officer

RECOMMENDATIONS FOR CITY COUNCIL:

1. Adopt the determination by said Board that the action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; and
2. Approve the three (3)-year Contract with Global Access Supply, Inc. covering maintenance of the Airfield Lighting Control Monitoring System at Los Angeles International Airport, for cost not to exceed \$411,000; and
3. Concur with said Board's action on August 18, 2022, by Resolution 27565, authorizing the Chief Executive Officer of Los Angeles World Airports to execute said Contract with Global Access Supply, Inc.

Very truly yours,



Grace Miguel, Commission Executive Assistant II
BOARD OF AIRPORT COMMISSIONERS

GM/lfc

Enclosures

cc: Trade, Travel and Tourism Committee
Councilmember Buscaino, e-file
Councilmember Bonin, e-file
Councilmember Lee, e-file
CAO (Airport Analyst), e-file
CLA (Airport Analyst), e-file
City Clerk's Office, e-file



RESOLUTION NO. 27565

WHEREAS, on recommendation of Management, there was presented for approval, three (3)-year Contract with Global Access Supply, Inc. covering maintenance of the Airfield Lighting Control Monitoring System at Los Angeles International Airport, for cost not to exceed \$411,000; and

WHEREAS, in May 2019, Outline Agreement 4600006340 with Global Access Supply, Inc. (Global Access) was established for maintenance of the Airfield Lighting Control Monitoring System (ALCMS) of Los Angeles World Airports (LAWA), for not to exceed \$300,000. Global Access has been instrumental in minimizing service interruptions by providing preventive maintenance of the hardware and software systems or repairs, as needed. Said agreement expired on May 22, 2022; and

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WHEREAS, the ALCMS installed at Los Angeles International Airport (LAX) allows Air Traffic Control to effectively control the various airfield lighting systems, including runways, approaches, taxiways, stop bars, aprons, etc. The lights can be switched off and on individually or in groups, and the intensity can be controlled for specific lights according to preconfigured intervals. In addition, the ALCMS allows the Facilities Management Division (FMD) to know the condition of the lights and if they are functioning properly; and

WHEREAS, the ALCMS is proprietary and must be maintained by the manufacturer or an authorized service provider to preserve the manufacturer's warranty. The LAX ALCMS manufacturer, Eaton Crouse-Hinds Airport Lighting Products (Eaton Crouse-Hinds), provided LAWA with documentation designating Global Access as the sole Master Stocking Distributor of services and products necessary to maintain the LAX ALCMS. Eaton Crouse-Hinds has not authorized any other firm to repair or service the system; neither has it licensed their intellectual property related to this system to any third party. The same partnership between Global Access and Eaton Crouse-Hinds has been in effect for several years at other major United States airports, including Sacramento International Airport, Kennedy International Airport in New York City, Newark International Airport, and San Francisco International Airport; and

WHEREAS, the new Contract will allow LAWA to remain in compliance with the Federal Aviation Administration regulations requiring the ALCMS installed at LAX be operational at all times. It is crucial that LAX staff have adequate technical support for the ALCMS system. Proper support includes maintenance of system hardware and software to ensure that there is no or very limited-service interruption. The new Contract will include:

- unlimited technical phone support provided during normal hours
- remote access to the ALCMS system to troubleshoot any issues with LAWA staff
- three (3) on-site visits per year to handle preventive maintenance; and

WHEREAS, the Contract's not-to-exceed cost, along with the allowance for escalation, was negotiated with Global Access and validated through comparisons with other Global installations. Funds for the Contract are included in the Fiscal Year 2022-2023 LAWA Operating Budget in LAX Cost Center 1150073 – Facility Technical Services Building Field Electric Shop, Commitment Item 520 – Contractual Services. Funding for subsequent years will be requested as part of the annual budget process; and

WHEREAS, this item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; and



WHEREAS, Global Access will comply with the provisions of the Living Wage Ordinances, Affirmative Action Program, Child Support Obligations Ordinance, and First Source Hiring Program; and

WHEREAS, Global Access has been assigned Business Tax Registration Certificate 0002199131-0001-0; and

WHEREAS, Global Access has approved insurance documents, in the terms and amounts required, on file with LAWA; and

WHEREAS, Global Access has been determined by Public Works, Office of Contract Compliance, to be in full compliance with the provisions of the Equal Benefits Ordinance prior to execution of the Contract; and

WHEREAS, Global Access has submitted the Bidder Contributions CEC Form 55 and the Municipal Lobbying Ordinance CEC Form 50, and will comply with their provisions; and

WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; determined that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; found that this action is exempt from the competitive bidding requirements as per Administrative Code §10.15(a)(10) in that, under the circumstances, competitive bidding would be undesirable because only one company is authorized by the manufacturer of the Airfield Lighting Control Monitoring System to contract and deliver the services for the system installed at Los Angeles International Airport; approved the three (3)-year Contract with Global Access Supply, Inc. covering maintenance of the Airfield Lighting Control Monitoring System at Los Angeles International Airport, for cost not to exceed \$411,000; and authorized the Chief Executive Officer, or designee, to execute said Contract with Global Access Supply, Inc. after approval as to form by the City Attorney and approval by the Los Angeles City Council.

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I hereby certify that this Resolution No. 27565 is true and correct, as adopted by the Board of Airport Commissioners at its Regular Meeting held on Thursday, August 18, 2022.



Grace Miguel – Secretary
BOARD OF AIRPORT COMMISSIONERS